

SOUTHSIDE EXCAVATING CO., INC.

SUBCONTRACTOR-APCO

Steve Jones, Owner



301 Emily Lane  
Jasper, Alabama 35503

Dear Mr. Rollins:

I would like to take this opportunity to express to you how please we are with your products. My company has been using your Primrose 327 grease on our equipment for the last several months. Since this change we have noticed our greasing frequency is less, and the pin ware on the buckets have decreased drastically. I own a Cat 418-C Backhoe and after 3300 hrs, greasing every other day with primrose 327 still showed absolutely no pin ware.

Since we have approximately twenty-five pieces of equipment, this improvement saves us both time and money. Also, the promptness your company displays delivering our order to us is outstanding. We would gladly recommend you products to other potential customer.

Sincerely,

A handwritten signature in cursive script that reads "Steve K Jones".

Steve K. Jones  
President, Southside Excavating Co. Inc.